

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**June 2020**

	Jun 20	Jun 19
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hangar rental	1,698.12	1,981.14
4107 · Tie Downs rental	935.00	1,190.00
4108 · Main hangar rental	1,512.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	5,745.25	4,499.94
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	1,378.33	228.33
<b>Total 4100 · Rent Income</b>	11,659.93	9,802.64
<b>4200 · Sales</b>		
4205 · Misc. Fees	2,760.00	3,145.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-4,215.72	-3,490.43
4210 · 100LL Fuel - Other	23,995.65	38,901.09
<b>Total 4210 · 100LL Fuel</b>	19,779.93	35,410.66
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-3,326.66	-3,913.14
4211 · Jet A Fuel - Other	34,148.01	41,110.27
<b>Total 4211 · Jet A Fuel</b>	30,821.35	37,197.13
4214 · Sales - Vending	0.00	233.84
<b>Total 4200 · Sales</b>	53,361.28	75,986.63
4820 · Misc. Income	415.54	180.00
4850 · Commission Income	0.00	900.00
4910 · Interest Income	8.24	97.56
8400 · MW Hangar Rentals	5,686.93	5,120.59
<b>Total Income</b>	71,131.92	92,087.42
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	14,056.70	27,434.35
5211 · Cost of Sales - Jet A Fuel	14,710.52	21,612.34
5212 · Cost of Catering	1,200.00	0.00
5200 · Cost of Goods Sold - Other	0.00	162.09
<b>Total 5200 · Cost of Goods Sold</b>	29,967.22	49,208.78
<b>Total COGS</b>	29,967.22	49,208.78
<b>Gross Profit</b>	41,164.70	42,878.64
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · Secretarial Services	0.00	125.00
6002 · Wages	7,252.75	10,321.75
6003 · Payroll taxes	696.77	871.42
6007 · Benefits	794.17	794.17
<b>Total 6000 · Staff Cost</b>	8,743.69	12,112.34
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	0.00	8.00
6105 · Legal-General	1,391.25	2,056.25
6109 · Accounting	866.25	1,050.00
6110 · Audit	0.00	2,200.00
6103 · Professional Fees - Other	375.00	4,225.00
<b>Total 6103 · Professional Fees</b>	2,632.50	9,539.25

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**June 2020**

	Jun 20	Jun 19
6180 · Insurance	2,629.59	3,876.19
6201 · Advertising	0.00	614.76
6300 · Repairs & Maintenance		
6310 · Building Repairs	472.50	821.90
6320 · Miscellaneous Repairs	67.49	6,070.23
6330 · Equipment Repairs	450.28	9.53
6340 · Runway Repairs	4,764.00	758.89
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>5,754.27</b>	<b>7,660.55</b>
6390 · Utilities		
6391 · Electric	736.91	854.20
6392 · Telephone	193.48	195.49
6394 · Internet	352.37	538.65
6396 · Propane/Natural Gas	27.11	15.88
6397 · Cooler/water	64.99	129.98
6398 · Satellite	140.98	148.97
6399 · Security Sys.	75.00	675.00
<b>Total 6390 · Utilities</b>	<b>1,590.84</b>	<b>2,558.17</b>
6400 · Gasoline/Diesel	553.58	1,357.21
6560 · Payroll Expenses	93.59	0.00
6940 · Interest Expense	398.66	642.91
6990 · Miscellaneous Expense	130.65	51.82
6999 · Uncategorized Expenses	74.19	0.00
7100 · Office Expenses		
7102 · Postage	13.10	0.00
7103 · Dues and Subscriptions	374.08	283.17
7105 · Bank Charges	23.21	14.43
7106 · Credit Card Fees	1,082.17	1,330.46
7107 · Office Supplies	356.87	370.33
<b>Total 7100 · Office Expenses</b>	<b>1,849.43</b>	<b>1,998.39</b>
8900 · MW Hangar Rental Payout	5,513.89	4,352.50
<b>Total Expense</b>	<b>29,964.88</b>	<b>44,764.09</b>
<b>Net Ordinary Income</b>	<b>11,199.82</b>	<b>-1,885.45</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
8000 · Government Support		
8010 · Monroe Contribution	-0.88	0.00
<b>Total 8000 · Government Support</b>	<b>-0.88</b>	<b>0.00</b>
8100 · Contributed Capital		
8110 · FAA - Capital Grants	12,045.60	22,522.30
8120 · PA DOT - BoA	108,040.13	1,251.24
8125 · LSA Grant Revenue	47,736.00	0.00
<b>Total 8100 · Contributed Capital</b>	<b>167,821.73</b>	<b>23,773.54</b>
8300 · Other Income	6,800.00	0.00
<b>Total Other Income</b>	<b>174,620.85</b>	<b>23,773.54</b>
<b>Net Other Income</b>	<b>174,620.85</b>	<b>23,773.54</b>
<b>Net Income</b>	<b>185,820.67</b>	<b>21,888.09</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through June 2020

	Jan - Jun 20	Jan - Jun 19
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hangar rental	10,472	11,887
4107 · Tie Downs rental	5,525	6,405
4108 · Main hangar rental	9,682	9,072
4112 · Dome hangars	1,524	1,524
4115 · North Hangar Rental	27,752	24,957
4116 · Fire Company Rental	563	656
4117 · Fire Company Rental - Addendum	261	304
4120 · Other Rental	2,520	1,370
<b>Total 4100 · Rent Income</b>	58,298	56,176
<b>4200 · Sales</b>		
4205 · Misc. Fees	6,982	9,015
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-11,613	-13,960
4210 · 100LL Fuel - Other	95,686	137,686
<b>Total 4210 · 100LL Fuel</b>	84,073	123,726
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-5,233	-15,184
4211 · Jet A Fuel - Other	79,073	138,842
<b>Total 4211 · Jet A Fuel</b>	73,840	123,657
4214 · Sales - Vending	346	713
4200 · Sales - Other	0	37
<b>Total 4200 · Sales</b>	165,240	257,148
4820 · Misc. Income	13,074	5,273
4850 · Commission Income	120	900
4910 · Interest Income	142	907
8400 · MW Hangar Rentals	39,330	38,496
<b>Total Income</b>	276,203	358,899
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	61,757	94,438
5211 · Cost of Sales - Jet A Fuel	36,270	72,417
5212 · Cost of Catering	1,200	0
5214 · Cost of Vending	153	436
5200 · Cost of Goods Sold - Other	0	162
<b>Total 5200 · Cost of Goods Sold</b>	99,380	167,453
<b>Total COGS</b>	99,380	167,453
<b>Gross Profit</b>	176,823	191,447
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · Secretarial Services	250	625
6002 · Wages	42,162	64,631
6003 · Payroll taxes	5,532	6,833
6007 · Benefits	4,765	4,765
<b>Total 6000 · Staff Cost</b>	52,709	76,854

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through June 2020

	Jan - Jun 20	Jan - Jun 19
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	28	48
6105 · Legal-General	5,836	4,795
6108 · Engineer	0	785
6109 · Accounting	5,079	5,760
6110 · Audit	13,800	9,733
6103 · Professional Fees - Other	11,407	4,675
<b>Total 6103 · Professional Fees</b>	<b>36,150</b>	<b>25,796</b>
<b>6180 · Insurance</b>	15,778	16,812
<b>6201 · Advertising</b>	912	964
<b>6300 · Repairs &amp; Maintenance</b>		
6310 · Building Repairs	7,101	12,894
6320 · Miscellaneous Repairs	1,288	6,628
6330 · Equipment Repairs	17,091	16,963
6340 · Runway Repairs	12,562	5,928
6900 · Maintenance	378	811
6901 · Office Cleaning	59	36
6906 · Fuel Tank Repairs/Inspection	1,406	3,345
6300 · Repairs & Maintenance - Other	0	1,672
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>39,885</b>	<b>48,277</b>
<b>6390 · Utilities</b>		
6391 · Electric	5,463	6,609
6392 · Telephone	1,145	1,125
6394 · Internet	1,167	1,363
6396 · Propane/Natural Gas	2,045	2,317
6397 · Cooler/water	371	398
6398 · Satellite	721	912
6399 · Security Sys.	150	944
6390 · Utilities - Other	870	0
<b>Total 6390 · Utilities</b>	<b>11,933</b>	<b>13,668</b>
<b>6400 · Gasoline/Diesel</b>	2,398	5,717
<b>6560 · Payroll Expenses</b>	604	0
<b>66910 · Bank Service Charges</b>	0	8
<b>6940 · Interest Expense</b>	2,858	3,889
<b>6990 · Miscellaneous Expense</b>	756	2,689
<b>6999 · Uncategorized Expenses</b>	103	-28
<b>7100 · Office Expenses</b>		
7102 · Postage	103	0
7103 · Dues and Subscriptions	1,295	363
7105 · Bank Charges	217	139
7106 · Credit Card Fees	3,522	5,185
7107 · Office Supplies	2,754	2,907
7100 · Office Expenses - Other	106	8
<b>Total 7100 · Office Expenses</b>	<b>7,996</b>	<b>8,602</b>
<b>8900 · MW Hangar Rental Payout</b>	34,111	32,722
<b>Total Expense</b>	<b>206,192</b>	<b>235,970</b>
<b>Net Ordinary Income</b>	<b>-29,368</b>	<b>-44,523</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
8000 · Government Support		
8010 · Monroe Contribution	45,672	0
<b>Total 8000 · Government Support</b>	<b>45,672</b>	<b>0</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through June 2020

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	<u>Jan - Jun 20</u>	<u>Jan - Jun 19</u>
8100 · Contributed Capital		
8110 · FAA - Capital Grants	20,682	184,323
8120 · PA DOT - BoA	128,422	10,240
8125 · LSA Grant Revenue	100,634	0
8130 · Monroe County - Capital	35,337	33,574
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<b>Total 8100 · Contributed Capital</b>	285,075	228,137
8300 · Other Income	42,103	0
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<b>Total Other Income</b>	372,850	228,137
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<b>Net Other Income</b>	372,850	228,137
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<b>Net Income</b>	<b>343,482</b>	<b>183,614</b>
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**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
 June 2020

	Jun 20	Budget	\$ Over Budget	Jan - Jun 20	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>4100 · Rent Income</b>	11,660	9,633	2,027	58,298	57,796	502	116,754
<b>4200 · Sales</b>	53,361	75,987	-22,625	165,240	257,111	-91,871	616,008
<b>4820 · Misc. Income</b>	416	180	236	13,074	5,479	7,594	6,626
<b>4850 · Commission Income</b>	0	900	-900	120	900	-780	900
<b>4910 · Interest Income</b>	8	98	-89	142	907	-765	1,338
<b>8400 · MW Hangar Rentals</b>	5,687	5,121	566	39,330	38,496	834	71,205
<b>Total Income</b>	71,132	91,917	-20,786	276,203	360,689	-84,486	812,831
<b>Cost of Goods Sold</b>							
<b>5200 · Cost of Goods Sold</b>	29,967	49,209	-19,242	99,380	167,453	-68,073	403,217
<b>Total COGS</b>	29,967	49,209	-19,242	99,380	167,453	-68,073	403,217
<b>Gross Profit</b>	41,165	42,709	-1,544	176,823	193,237	-16,413	409,614
<b>Expense</b>							
<b>6000 · Staff Cost</b>	8,744	12,112	-3,369	52,709	76,979	-24,270	146,908
<b>6103 · Professional Fees</b>	2,633	9,537	-6,905	36,150	25,784	10,366	64,413
<b>6180 · Insurance</b>	2,630	2,630	-0	15,778	15,780	-2	31,560
<b>6201 · Advertising</b>	0	615	-615	912	964	-52	3,752
<b>6300 · Repairs &amp; Maintenance</b>	5,754	7,661	-1,906	39,885	48,277	-8,392	83,237
<b>6390 · Utilities</b>	1,591	2,558	-967	11,933	13,668	-1,736	25,742
<b>6400 · Gasoline/Diesel</b>	554	1,357	-804	2,398	5,717	-3,319	11,078
<b>6560 · Payroll Expenses</b>	94	100	-6	604	600	4	1,200
<b>66910 · Bank Service Charges</b>	0	0	0	0	8	-8	23
<b>6940 · Interest Expense</b>	399	643	-244	2,858	3,889	-1,031	9,248
<b>6990 · Miscellaneous Expense</b>	131	52	79	756	2,498	-1,742	8,253
<b>6999 · Uncategorized Expenses</b>	74	0	74	103	0	103	0
<b>7100 · Office Expenses</b>	1,849	1,873	-23	7,996	10,137	-2,140	20,584
<b>8801 · Minor Equipment Purchases</b>	0	0	0	0	0	0	0
<b>8900 · MW Hangar Rental Payout</b>	5,514	5,584	-70	34,111	33,503	608	67,006
<b>Total Expense</b>	29,965	44,722	-14,757	206,192	237,803	-31,612	473,004
<b>Net Ordinary Income</b>	11,200	-2,013	13,213	-29,368	-44,567	15,199	-63,390

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
 June 2020

	Jun 20	Budget	\$ Over Budget	Jan - Jun 20	YTD Budget	\$ Over Budget	Annual Budget
<b>Other Income/Expense</b>							
<b>Other Income</b>							
8000 · Government Support	-1	0	-1	45,672	0	45,672	0
8100 · Contributed Capital	167,822	8,300	159,522	285,075	49,800	235,275	100,000
8300 · Other Income	6,800	0	6,800	42,103	0	42,103	0
<b>Total Other Income</b>	174,621	8,300	166,321	372,850	49,800	323,050	100,000
<b>Other Expense</b>							
9999 · Unknown Expense	0	0	0	0	0	0	0
<b>Total Other Expense</b>	0	0	0	0	0	0	0
<b>Net Other Income</b>	174,621	8,300	166,321	372,850	49,800	323,050	100,000
<b>Net Income</b>	<b>185,821</b>	<b>6,287</b>	<b>179,534</b>	<b>343,482</b>	<b>5,233</b>	<b>338,249</b>	<b>36,610</b>

Pocono Mountains Municipal Airport  
**B - Profit & Loss - North Hangar**  
 June 2020

	<u>Jun 20</u>	<u>Jan - Jun 20</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
<b>4115 · North Hangar Rental</b>	5,295.25	27,301.88
<b>Total 4100 · Rent Income</b>	<u>5,295.25</u>	<u>27,301.88</u>
<b>Total Income</b>	<u>5,295.25</u>	<u>27,301.88</u>
<b>Gross Profit</b>	5,295.25	27,301.88
<b>Expense</b>		
<b>6180 · Insurance</b>	412.67	2,476.02
<b>6390 · Utilities</b>		
<b>6391 · Electric</b>	151.68	1,273.20
<b>6396 · Propane/Natural Gas</b>	27.11	2,045.05
<b>Total 6390 · Utilities</b>	<u>178.79</u>	<u>3,318.25</u>
<b>6940 · Interest Expense</b>	279.44	2,100.75
<b>Total Expense</b>	<u>870.90</u>	<u>7,895.02</u>
<b>Net Ordinary Income</b>	<u>4,424.35</u>	<u>19,406.86</u>
<b>Principal on Loan</b>	<u>1,649.46</u>	<u>9,673.05</u>
<b>Net Income</b>	<u><u>2,774.89</u></u>	<u><u>9,733.81</u></u>



**Pocono Mountains Municipal Airport**  
**B1 - Profit & Loss - Marketing**  
June 2020

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	<u>Jun 20</u>	<u>Jan - Jun 20</u>
Ordinary Income/Expense		
Income		
4820 - Misc. Income	20.00	4,462.00
Total Income	<u>20.00</u>	<u>4,462.00</u>
Gross Profit	20.00	4,462.00
Expense		
6201 - Advertising	0.00	912.00
Total Expense	<u>0.00</u>	<u>912.00</u>
Net Ordinary Income	<u>20.00</u>	<u>3,550.00</u>
Net Income	<u><u>20.00</u></u>	<u><u>3,550.00</u></u>

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**B2 - Profit & Loss - M&W Hangar**  
June 2020

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	<u>Jun 20</u>
Ordinary Income/Expense	
Income	
4200 · Sales	
4205 · Misc. Fees	800.00
Total 4200 · Sales	800.00
8400 · MW Hangar Rentals	5,686.93
Total Income	6,486.93
Gross Profit	6,486.93
Expense	
8900 · MW Hangar Rental Payout	5,513.89
Total Expense	5,513.89
Net Ordinary Income	973.04
Net Income	<u><u>973.04</u></u>

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
 June 2020

	Jun 20			
	Qty	Amount	% of Sales	Avg Price
<b>Inventory</b>				
100LL (100LL Fuel)	4,751.62	23,995.65	9.8%	5.05
Jet A (Jet A Fuel)	8,431.6	34,148.01	13.9%	4.05
<b>Total Inventory</b>	13,183.22	58,143.66	23.7%	4.41
<b>Parts</b>				
Fuel Discount - Jet A (Fuel Discount - Jet A)	2,527	-3,326.66	-1.4%	-1.32
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	2	20.00	0.0%	10.00
Fuel Discount - 100LL (Fuel Discount - 100LL)	3,552.64	-4,215.72	-1.7%	-1.19
<b>Total Parts</b>	6,081.64	-7,522.38	-3.1%	-1.24
<b>Service</b>				
Club House	1	1,150.00	0.5%	1,150.00
LSA Grant	1	47,736.97	19.4%	47,736.97
Lot Rental (Miscellaneous Rental Income - Lot Rental)	1	6,800.00	2.8%	6,800.00
<b>Over Night Parking (Overnight Parking Fees)</b>				
Twin (Overnight Fee - Twin)	2	50.00	0.0%	25.00
T Prop (Overnight Fee - T Prop)	3	300.00	0.1%	100.00
Single (Overnight Fee - Single)	5	50.00	0.0%	10.00
Jet (Overnight Fee - Jet)	12	1,600.00	0.7%	133.33
Helo (Overnight Fee - Helo)	3	150.00	0.1%	50.00
<b>Total Over Night Parking (Overnight Parking Fees)</b>	25.00	2,150.00	0.9%	86.00
<b>NFP</b>				
<b>Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>				
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	2	220.00	0.1%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	2	220.00	0.1%	110.00
Helo (Landing/Facility Fee - Helo - No Fuel Purchase)	1	50.00	0.0%	50.00
<b>Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>	5.00	490.00	0.2%	98.00
<b>Total NFP</b>	5.00	490.00	0.2%	98.00
GPU (Jump Start)	4	120.00	0.0%	30.00
hangar lease	2	254.00	0.1%	127.00
Land Lease (Monthly Charge for Land Lease)	2	228.33	0.1%	114.17
Main Hangar Rental (Main Hangar Rental)	3	1,512.00	0.6%	504.00
Misc Income	3	392.50	0.2%	130.83
MW Rental (MW Hangar Rental)	11	5,686.93	2.3%	516.99

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07/09/20

Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
 June 2020

	Jun 20			
	Qty	Amount	% of Sales	Avg Price
North Hangar (North Hangar Rental)				
North - Overnight Hangar				
Single (Overnight Hangar - Single)	1	50.00	0.0%	50.00
Jet (Overnight Hangar - Jet)	2	400.00	0.2%	200.00
Total North - Overnight Hangar	3.00	450.00	0.2%	150.00
North Hangar (North Hangar Rental) - Other	15	5,295.25	2.2%	353.02
Total North Hangar (North Hangar Rental)	18.00	5,745.25	2.3%	319.18
PA Capital (PA Capital Contribution)	4	108,040.13	44.0%	27,010.03
T-Hangar Rental (T-Hangar Rental)	6	1,698.12	0.7%	283.02
Tie Down (Tie Down)	11	935.00	0.4%	85.00
Total Service	97.00	182,939.23	74.5%	1,885.97
Other Charges				
Federal Portion (Federal Portion of BAA Grant)	1	12,045.60	4.9%	12,045.60
Total Other Charges	1.00	12,045.60	4.9%	12,045.60
<b>TOTAL</b>	<b>19,362.86</b>	<b>245,606.11</b>	<b>100.0%</b>	<b>12.68</b>



Report D

**2020 PMMAA Fuel Inventory Tracking**

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
<b>100LL</b>	<b>31-Dec</b>	Inventory 12/31/20	7,344.8							
		2019 Adjustment	-226.8							
		<b>Inventory 01/01/20</b>	<b>7,118.0</b>							
	<b>31-Jan</b>	Jan Sales - 11/20 load	2,965.6	3.5638		10,568.73	13,753.34	3,184.61	4.64	1.07
		<b>Inventory 01/31/20</b>	<b>4,152.4</b>							
	20-Feb	Purchase	8,167.0	3.4335	28,041.39					
	29-Feb	Feb Sales - 11/20 Load	3,419.0	3.5638		12,184.67	15,793.86	3,609.19	4.62	1.06
		<b>Inventory 02/29/20</b>	<b>8,900.4</b>							
	31-Mar	March Sales - 11/20 Load	40.1	3.5638		142.91				
		- 2/20 Load	2,855.1	3.4335		9,802.99				
		Total March Sales	2,895.2			9,945.89	13,552.68	3,606.79	4.68	1.25
		<b>Inventory 3/31/20</b>	<b>6,005.2</b>							
	30-Apr	April Sales - 2/20 Load	1,730.7	3.4335		5,942.43	8,610.49	2,668.06	4.98	1.54
		<b>Inventory 4/30/20</b>	<b>4,274.5</b>							
	26-May	Purchase	7,978.0	2.7563	21,990.09					
	31-May	May Sales - 2/20 Load	2,672.7	3.4335		9,176.78	12,582.44	3,405.66	4.71	1.27
		<b>Inventory 5/31/20</b>	<b>9,579.8</b>							
	30-Jun	June Sales - 2/20 Load	908.5	3.4335		3,119.33				
		- 5/26 Load	3,843.2	2.7563		10,593.01				
		Total June Sales	4,751.7			13,712.35	19,779.93	6,067.58	4.16	1.28
		Inventory 6/30/20	4,828.1							
		Physical	4,798.0							
		Difference	-30.1							
<b>Year to Date Sales Totals 100LL</b>			<b>18,434.9</b>			<b>61,530.85</b>	<b>84,072.74</b>	<b>22,541.89</b>		<b>26.81%</b>
			January 1.60	February -92.40	March -111.20	April -86.50	May -28.80	June -30.1		

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
<b>Jet-A</b>	<b>31-Dec</b>	<b>Inventory 12/31/19</b>	10,476.8							
		2019 Adjustment	58.2							
		<b>Inventory 01/01/20</b>	10,535.0							
	<b>1-Jan</b>	January Sales - 10/11 Load	2,656.5	2.3613		6,272.79	12,458.99	6,186.20	4.69	2.33
		<b>Inventory 01/31/20</b>	<b>7,878.5</b>							
	29-Feb	February Sales - 10/11 Load	252.7	2.3613		596.70				
		- 12/16 Load	1,524.3	2.3647		3,604.51				
		Total February Sales	1,777.0			4,201.21	8,334.15	4,132.94	4.69	2.33
		<b>Inventory 2/29/20</b>	<b>6,101.5</b>							
	19-Mar	Purchase	8,040.0	1.5195	12,216.42					
	31-Mar	March Sales - 12/16 Load	2,014.5	2.3647		4,763.69	9,312.03	4,548.34	4.62	2.26
		<b>Inventory 3/31/20</b>	12,127.0							
	30-Apr	April Sales - 12/26 Load	931.0	2.3647		2,201.54	3,633.59	1,432.05	3.90	1.54
		<b>Inventory 4/30/20</b>	11,196.0							
	31-May	May Sales - 12/16 Load	2,679.0	2.3647		6,335.03	9,279.44	2,944.41	3.46	1.10
		<b>Inventory 5/31/20</b>	<b>8,517.0</b>							
	26-Jun	Purchase	7,955.0	1.5832	12,594.21					
	30-Jun	June Sales - 12/16 Load	886.2	2.3647		2,095.60				
		- 3/19 Load	7,545.4	1.5195		11,465.24				
		Total June Sales	8,431.6			13,560.83	30,821.35	17,260.52	3.66	2.05
		<b>Inventory 6/30/20</b>	<b>8,040.4</b>							
		Physical	8,115.0							
		Difference	74.6							
	<b>Year to Date Sales Total for JetA</b>		<b>18,489.60</b>			<b>37,335.09</b>	<b>73,839.55</b>	<b>36,504.46</b>		<b>49.44%</b>
			January 143.00	February 52.5	March -142	April 72	May -43	June 74.6		

## Pocono Mountains Municipal Airport

## E - Balance Sheet

07/09/20

As of June 30, 2020

Accrual Basis

	Jun 30, 20
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · PLGIT- Checking	34,113.89
1005 · PNC Grant Account	111,526.08
1008 · First Keystone Checking	22,483.57
1020 · Cash Drawer	46.51
<b>Total Checking/Savings</b>	<b>168,170.05</b>
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	22,425.90
1201 · Grant Receivable	89,611.97
<b>Total Accounts Receivable</b>	<b>112,037.87</b>
<b>Other Current Assets</b>	
1121- · Inventory Value Jet fuel	12,847.16
1122- · Inventory Value 100LL	14,199.03
1301 · Prepaid Insurance	15,778.25
1499 · Undeposited Funds	11,317.99
<b>Total Other Current Assets</b>	<b>54,142.43</b>
<b>Total Current Assets</b>	<b>334,350.35</b>
<b>Fixed Assets</b>	
<b>1501 · Equipment</b>	
1599.03 · Less Acc Dep - Equip.	-640,024.00
1501 · Equipment - Other	689,342.72
<b>Total 1501 · Equipment</b>	<b>49,318.72</b>
<b>1502 · Runway Improvements</b>	
1599.01 · Less Acc. Dep - Runways & Impr	-7,640,819.00
1502 · Runway Improvements - Other	15,916,599.12
<b>Total 1502 · Runway Improvements</b>	<b>8,275,780.12</b>
<b>1503 · Land</b>	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
<b>Total 1503 · Land</b>	<b>2,384,253.53</b>
<b>1504 · Building and Improvements</b>	
1599.02 · Less Acc. Dep - Buildings/impro	-1,171,663.38
1504 · Building and Improvements - Other	1,423,060.41
<b>Total 1504 · Building and Improvements</b>	<b>251,397.03</b>
1506 · Airport Master Plan	435,000.00
1510 · North Hangar	756,798.53
1511 · T-Hangar Buildings	642,394.11
<b>Total Fixed Assets</b>	<b>12,794,942.04</b>
<b>TOTAL ASSETS</b>	<b>13,129,292.39</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	37,937.51
2001 · Due on Fixed Assets (Grants)	161,278.84
<b>Total Accounts Payable</b>	<b>199,216.35</b>



## Pocono Mountains Municipal Airport

## E - Balance Sheet

07/09/20

As of June 30, 2020

Accrual Basis

	Jun 30, 20
<b>Credit Cards</b>	
2006 · First Keystone CC - 0483/7326	1,117.41
<b>Total Credit Cards</b>	1,117.41
<b>Other Current Liabilities</b>	
2100 · Payroll Liabilities	
2101 · 940	10.69
2102 · 941	1,786.68
2105 · Local	210.62
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	965.97
<b>Total 2100 · Payroll Liabilities</b>	2,977.96
2200 · Sales Tax Payable	302.60
<b>Total Other Current Liabilities</b>	3,280.56
<b>Total Current Liabilities</b>	203,614.32
<b>Long Term Liabilities</b>	
2404 · Sewer/Water Hookups Loan	3,789.54
2502 · Hangar Project Loan	103,712.73
2503 · PIB Loan	81,524.94
2504 · Ferris Lawn Mower Lease	-0.47
2600 · Fire Co Lease	28,406.25
2601 · Fire Company Lease - Addendum	13,130.36
<b>Total Long Term Liabilities</b>	230,563.35
<b>Total Liabilities</b>	434,177.67
<b>Equity</b>	
3900 · *Retained Earnings	265,866.29
3950 · Invested in Capital Assets	12,085,766.73
Net Income	343,481.70
<b>Total Equity</b>	12,695,114.72
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>13,129,292.39</b>

**Pocono Mountains Municipal Airport**  
**F - Operations A/R Aging Summary**  
As of July 9, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Albert J Fuge	0.00	350.00	50.00	0.00	0.00	400.00
Bohnenberger, Otto	0.00	600.00	0.00	0.00	0.00	600.00
Camelback Resort	0.00	0.00	0.00	0.00	299.00	299.00
D & B Aviation, LLC	0.00	586.50	0.00	0.00	0.00	586.50
Fedex Supply Chain Inc	0.00	6,800.00	6,800.00	0.00	0.00	13,600.00
Gustavo Soto	0.00	85.00	85.00	85.00	115.00	370.00
Hi Tech Helicopters	0.00	788.00	1,961.34	0.00	0.00	2,749.34
Hop On Air LLC	0.00	1,046.40	0.00	0.00	0.00	1,046.40
HUDAK, Joe	0.00	920.07	0.00	0.00	0.00	920.07
Key Leasing , LLC	0.00	1,058.68	0.00	0.00	0.00	1,058.68
Mount Airy Casino	0.00	0.00	0.00	0.00	199.00	199.00
Moyer Aviation (c)	0.00	11,782.10	0.00	0.00	0.00	11,782.10
Pocono International Raceway	0.00	0.00	0.00	0.00	299.00	299.00
Pocono Mountains Flying Club	0.00	1,851.45	0.00	0.00	0.00	1,851.45
Rys, Sebastian	0.00	0.00	125.00	0.00	35.00	160.00
Sun Valley Flight Center, LLC	0.00	495.38	0.00	0.00	0.00	495.38
Vultaggio, Mark.	0.00	382.50	0.00	0.00	0.00	382.50
Walinchus, Rob	0.00	367.00	367.00	0.00	0.00	734.00
<b>TOTAL</b>	<b>0.00</b>	<b>27,113.08</b>	<b>9,388.34</b>	<b>85.00</b>	<b>947.00</b>	<b>37,533.42</b>

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of July 9, 2020

Type	Date	Num	Memo	Due Date	Open Balance
<b>Airport Lighting Company</b>					
Bill	06/19/2020	47224	Runway Light	06/19/2020	164.00
Total Airport Lighting Company					164.00
<b>ARGS Technology, LLC</b>					
Bill	07/01/2020	1576	June 2020	07/01/2020	375.00
Total ARGS Technology, LLC					375.00
<b>Arthur J Gallagher Risk Management</b>					
Bill	01/01/2020	Q-10705945	2019 Insurance	01/31/2020	10,094.27
Bill	07/01/2020		2020 Interest Loan	07/31/2020	81.09
Total Arthur J Gallagher Risk Management					10,175.36
<b>Ascent Aviation Group</b>					
Bill	06/26/2020	684482		07/26/2020	12,594.21
Bill	07/08/2020	M237869	Wings Points through July 8, 2020	08/07/2020	21.01
Total Ascent Aviation Group					12,615.22
<b>Cardmember Service</b>					
Bill	06/22/2020			07/22/2020	1,132.47
Total Cardmember Service					1,132.47
<b>Cintas Corporation</b>					
Bill	06/29/2020	4054358582		07/29/2020	50.28
Total Cintas Corporation					50.28
<b>Cook's Corner</b>					
Bill	06/28/2020	June 20	Catering for Nascar Weekend	06/28/2020	1,200.00
Total Cook's Corner					1,200.00
<b>Highmark Blue Shield</b>					
Bill	06/12/2020	200612117686	July 2020	06/12/2020	794.17
Total Highmark Blue Shield					794.17
<b>Keiper Plumbing &amp; Heating Co.</b>					
Bill	06/22/2020	11475	A/C Repair	06/22/2020	472.50
Total Keiper Plumbing & Heating Co.					472.50
<b>Moyer Aviation</b>					
Bill	06/29/2020	149995C	Shipping Fee for License Return	07/29/2020	13.10
Bill	07/03/2020	150045C	Assist Line Race Weekend	08/02/2020	150.00
Total Moyer Aviation					163.10
<b>MTG Accounting</b>					
Bill	06/30/2020	1652	June - 2020	06/30/2020	866.25
Total MTG Accounting					866.25
<b>MW Aviation - vendor</b>					
Bill	05/31/2020	May 2020	May 2020	05/31/2020	4,833.89
Bill	06/30/2020	June 2020	June 2020	06/30/2020	5,513.89
Total MW Aviation - vendor					10,347.78
<b>UGI Utilities, inc.</b>					
Credit	06/29/2020	2020	May 2020		-15.72
Bill	06/29/2020	June 2020	May 2020	06/29/2020	30.72
Total UGI Utilities, inc.					15.00

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**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of July 9, 2020

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<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Memo</u>	<u>Due Date</u>	<u>Open Balance</u>
<b>Verizon</b>					
Bill	06/24/2020	0001-36	Fax Line	07/24/2020	47.39
Bill	06/24/2020	0001-49		07/24/2020	107.86
Total Verizon					155.25
<b>Verizon Wireless</b>					
Bill	06/26/2020	9857507554		07/16/2020	38.23
Total Verizon Wireless					38.23
<b>TOTAL</b>					<b>38,564.61</b>

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**Pocono Mountains Municipal Airport**  
**H - Open Capital Invoices**  
As of June 30, 2020

Type	Date	Num	Terms	Due Date	Aging	Open Balance
<b>Monroe Co. Industrial Dev Authority</b>						
Invoice	01/22/2020	8827		01/22/2020	160	5,985.14
Invoice	02/11/2020	8840		02/11/2020	140	2,800.00
Total Monroe Co. Industrial Dev Authority						8,785.14
<b>PA DOT BOA</b>						
<b>AGB-2017-PMMAA-00006</b>						
Invoice	11/08/2019	8821	Due on receipt	11/08/2019	235	8,416.51
Invoice	02/07/2020	8836	Due on receipt	02/07/2020	144	6,175.80
Invoice	05/08/2020	8843	Due on receipt	05/08/2020	53	2,940.18
Invoice	06/05/2020	12559	Due on receipt	06/05/2020	25	12,714.80
Total AGB-2017-PMMAA-00006						30,247.29
<b>PA DOT BOA-T Hangar (18051)</b>						
Invoice	06/08/2020	8847	Due on receipt	06/08/2020	22	0.01
Total PA DOT BOA-T Hangar (18051)						0.01
Total PA DOT BOA						30,247.30
<b>TOTAL</b>						<b>39,032.44</b>

**Pocono Mountains Municipal Airport**  
**I - Due on Fixed Assets - Unpaid Bills**  
As of June 30, 2020

Type	Date	Num	Memo	Due Date	Aging	Open Balance
<b>Charles W. Grimm Contractors</b>						
Bill	06/08/2020	ABG-2019-P...	Pay Request #7	06/08/2020	22	95,473.95
Total Charles W. Grimm Contractors						95,473.95
<b>Delta Airport Consultants, Inc..</b>						
Bill	06/05/2020	18051 - CA-9	Professional Services thr...	06/05/2020	25	5,722.12
Bill	11/08/2019	15128 - CA-20	Project 15128 - North Ra...	11/08/2019	235	8,859.49
Bill	12/02/2019	15128 - CA-21	Project 15128 - North Ra...	12/02/2019	211	8,827.02
Bill	01/03/2020	15128 - CA-22	Project 15128 - North Ra...	01/03/2020	179	10,010.63
Bill	02/07/2020	15128 - CA-23	Project 15128 - North Ra...	02/07/2020	144	6,500.84
Bill	03/06/2020	15128 - CA-24	Project 15128 - North Ra...	03/06/2020	116	5,777.37
Bill	04/03/2020	15128 - CA-25	Project 15128 - North Ra...	04/03/2020	88	3,628.51
Bill	05/08/2020	15128 - CA-26	Project 15128 - North Ra...	05/08/2020	53	3,094.92
Bill	06/05/2020	15128 - CA-27	Project 15128 - North Ra...	06/05/2020	25	13,383.99
Total Delta Airport Consultants, Inc..						65,804.89
<b>TOTAL</b>						<b>161,278.84</b>

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07/09/20

Accrual Basis

# Pocono Mountains Municipal Airport J - Payments between Board Meetings

June 18 through July 9, 2020

Type	Date	Num	Name	Memo	Amount
<b>Jun 18 - Jul 9, 20</b>					
Bill Pmt -Check	06/24/2020	14764	Ascent Aviation Group		-10,000.00
Bill Pmt -Check	06/25/2020	1178	Charles W. Grimm Contractors	Pay Request #6	-113,545.77
Bill Pmt -Check	06/25/2020	1179	Delta Airport Consultants, Inc..	Professional Services through May 3, 2020	-2,164.66
Check	06/26/2020	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,928.90
Check	06/30/2020			Service Charge	-23.21
<b>Jun 18 - Jul 9, 20</b>					<b>-127,662.54</b>

**Pocono Mountains Municipal Airport Authority  
K - June 2020 Cash Report**

	<b>First Keystone</b>	<b>PNC Grant</b>	<b>PLGIT</b>
<b>Balances as of 06/30/20</b>	<b>22,483.57</b>	<b>111,526.08</b>	<b>34,113.89</b>
<b>Income since 06/30/20</b>			
Receipts and Interest	22,358.45	50,598.03	0.00
Transfers	0.00	0.00	0.00
Loans			
<b>Balance after Transfers, Interest, &amp; Deposits:</b>	<b>44,842.02</b>	<b>162,124.11</b>	<b>34,113.89</b>
<b>Bills paid since 06/30/20</b>	<b>-5,754.77</b>	<b>0.00</b>	<b>0.00</b>
<b>Current Balances:</b>	<b>39,087.25</b>	<b>162,124.11</b>	<b>34,113.89</b>
Unpaid Bills - Operations	-15,774.03		
Unpaid Bills - Grants		-562,675.05	0.00
Unpaid Fuel Bills	-12,615.22		
Unpaid Insurance - Due 1st of Month	-2,604.65		
Accounts Receivable/Grants Receivable	37,509.42	416,591.28	0.00
Undeposited Funds (CC Not Settled)	2,339.97		
<b>Projected Balances:</b>	<b>47,942.74</b>	<b>16,040.34</b>	<b>34,113.89</b>