

Pocono Mountains Municipal Airport

A1 - Profit & Loss Month vs Previous Year Month

June 2022

	TOTAL	
	JUN 2022	JUN 2021 (PY)
Income		
4100 Rent Income		
4102 N T-Hangar	4,611.38	4,528.32
4107 Tie Downs rental	425.00	850.00
4108 Main hangar rental	1,533.17	1,512.00
4112 Dome hangars	257.56	254.00
4115 North Hangar Rental	6,971.87	3,946.10
4116 Fire Company Rental	93.75	93.75
4117 Fire Company Rental - Addendum	43.48	43.48
4120 Other Rental	283.54	283.54
Total 4100 Rent Income	14,219.75	11,511.19
4200 Sales		
4205 Misc. Fees	2,280.00	3,005.00
4210 100LL Fuel	51,345.04	40,517.67
4219 Fuel Discount - 100LL	-1,915.22	-3,367.07
Total 4210 100LL Fuel	49,429.82	37,150.60
4211 Jet A Fuel	64,672.30	38,794.05
4220 Fuel Discount - Jet A	-4,754.38	-1,056.00
Total 4211 Jet A Fuel	59,917.92	37,738.05
4214 Sales - Vending	48.00	85.00
Total 4200 Sales	111,675.74	77,978.65
4820 Misc. Income	200.73	105.00
4910 Interest Income	71.02	6.61
8010 Monroe Contribution Operations	22,252.01	
8300 Other Misc Income		6,808.09
8400 MW Hangar Rentals	6,191.46	5,104.22
Total Income	\$154,610.71	\$101,513.76
Cost of Goods Sold		
5200 Cost of Goods Sold		
5210 Cost of Sales - 100LL Fuel	42,084.94	28,681.06
5211 Cost of Sales - Jet A Fuel	41,950.57	19,207.93
Total 5200 Cost of Goods Sold	84,035.51	47,888.99
Total Cost of Goods Sold	\$84,035.51	\$47,888.99
GROSS PROFIT	\$70,575.20	\$53,624.77
Expenses		
6000 Staff Cost		
6002 Wages	8,321.50	8,041.00
6003 Payroll taxes	1,094.18	1,040.92
6007 Benefits	794.45	794.31

Pocono Mountains Municipal Airport

A1 - Profit & Loss Month vs Previous Year Month

June 2022

	TOTAL	
	JUN 2022	JUN 2021 (PY)
6560 Employee Pension	136.09	137.06
Total 6000 Staff Cost	10,346.22	10,013.29
6103 Professional Fees	449.50	439.50
6004 Payroll fees		4.00
6105 Legal-General		5,560.00
6109 Accounting	1,000.00	770.00
Total 6103 Professional Fees	1,449.50	6,773.50
6180 Insurance	4,424.90	3,397.25
6201 Advertising		216.00
6300 Repairs & Maintenance		
6310 Building Repairs		2,200.00
6320 Miscellaneous Repairs	56.17	217.56
6330 Equipment Repairs		4,807.05
6340 Runway Repairs	1,268.33	566.46
6900 Maintenance	1,676.50	37.08
6901 Office Cleaning	42.34	137.78
Total 6300 Repairs & Maintenance	3,043.34	7,965.93
6390 Utilities		
6391 Electric	928.93	896.41
6392 Telephone	200.64	206.56
6394 Internet	174.90	189.85
6396 Propane/Natural Gas		44.85
6397 Cooler/water	237.67	201.97
6398 Satellite	163.98	163.98
Total 6390 Utilities	1,706.12	1,703.62
6400 Gasoline/Diesel	734.96	1,235.21
6940 Interest Expense	273.22	302.59
6990 Miscellaneous Expense		931.34
7100 Office Expenses	222.18	
7102 Postage		55.00
7103 Dues and Subscriptions	624.68	300.84
7105 Bank Charges	28.64	31.81
7106 Credit Card Fees	2,465.13	1,508.46
7107 Office Supplies	525.16	321.97
Total 7100 Office Expenses	3,865.79	2,218.08
8900 MW Hangar Rental Payout	5,453.99	4,338.59
Total Expenses	\$31,298.04	\$39,095.40
NET OPERATING INCOME	\$39,277.16	\$14,529.37

Pocono Mountains Municipal Airport

A1 - Profit & Loss Month vs Previous Year Month

June 2022

	TOTAL	
	JUN 2022	JUN 2021 (PY)
Other Income		
8100 Contributed Capital		
8120 PA DOT - BoA		14,487.50
8125 LSA Grant Revenue		2,850.00
8130 Monroe Contrib-Capital Projects		8,152.50
Total 8100 Contributed Capital		25,490.00
Total Other Income	\$0.00	\$25,490.00
NET OTHER INCOME	\$0.00	\$25,490.00
NET INCOME	\$39,277.16	\$40,019.37

Pocono Mountains Municipal Airport

A2 - Profit & Loss YTD vs Previous YTD

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Income		
4100 Rent Income		
4102 N T-Hangar	27,705.98	27,169.92
4107 Tie Downs rental	2,295.00	4,420.00
4108 Main hangar rental	9,199.02	10,103.46
4112 Dome hangars	1,545.36	1,524.00
4115 North Hangar Rental	34,592.28	26,680.86
4116 Fire Company Rental	562.50	562.50
4117 Fire Company Rental - Addendum	260.88	260.88
4120 Other Rental	1,701.24	2,325.24
Total 4100 Rent Income	77,862.26	73,046.86
4200 Sales		
4205 Misc. Fees	5,330.00	7,085.00
4210 100LL Fuel	194,549.42	144,514.20
4219 Fuel Discount - 100LL	-11,668.62	-14,638.53
Total 4210 100LL Fuel	182,880.80	129,875.67
4211 Jet A Fuel	172,946.36	107,295.41
4220 Fuel Discount - Jet A	-15,813.11	-8,520.66
Total 4211 Jet A Fuel	157,133.25	98,774.75
4214 Sales - Vending	218.00	136.00
Total 4200 Sales	345,562.05	235,871.42
4820 Misc. Income	5,001.65	5,620.99
4910 Interest Income	181.08	37.03
8010 Monroe Contribution Operations	22,252.01	26,502.97
8300 Other Misc Income	25,938.59	41,491.50
8400 MW Hangar Rentals	40,299.88	36,802.51
Total Income	\$517,097.52	\$419,373.28
Cost of Goods Sold		
5200 Cost of Goods Sold		
5210 Cost of Sales - 100LL Fuel	150,048.53	97,676.57
5211 Cost of Sales - Jet A Fuel	106,930.11	50,465.23
5214 Cost of Vending	192.63	34.18
Total 5200 Cost of Goods Sold	257,171.27	148,175.98
Total Cost of Goods Sold	\$257,171.27	\$148,175.98
GROSS PROFIT	\$259,926.25	\$271,197.30

Pocono Mountains Municipal Airport

A2 - Profit & Loss YTD vs Previous YTD

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Expenses		
6000 Staff Cost		
6002 Wages	46,455.62	37,640.91
6003 Payroll taxes	6,233.41	4,953.18
6007 Benefits	4,766.70	4,765.86
6010 Contractor	9,570.00	13,576.25
6560 Employee Pension	1,051.75	958.23
Total 6000 Staff Cost	68,077.48	61,894.43
6103 Professional Fees	2,699.00	6,983.21
6004 Payroll fees	31.78	24.00
6105 Legal-General	463.75	8,920.00
6109 Accounting	6,250.00	5,112.50
6110 Audit	11,820.00	11,800.00
Total 6103 Professional Fees	21,264.53	32,839.71
6180 Insurance	25,134.40	20,383.50
6201 Advertising	1,165.80	743.80
6300 Repairs & Maintenance		
6310 Building Repairs	2,262.50	6,118.25
6320 Miscellaneous Repairs	228.05	987.18
6330 Equipment Repairs	9,934.34	21,150.17
6340 Runway Repairs	30,644.87	566.46
6900 Maintenance	5,317.88	-238.82
6901 Office Cleaning	295.98	259.75
6906 Fuel Tank Repairs/Inspection	100.00	100.00
Total 6300 Repairs & Maintenance	48,783.62	28,942.99
6390 Utilities	855.00	855.00
6391 Electric	5,952.59	6,381.91
6392 Telephone	1,177.68	1,217.07
6394 Internet	974.65	1,167.54
6396 Propane/Natural Gas	4,711.61	3,865.57
6397 Cooler/water	644.51	629.02
6398 Satellite	983.88	960.88
6399 Security Sys.	800.00	4,847.00
Total 6390 Utilities	16,099.92	19,923.99
6400 Gasoline/Diesel	5,182.13	5,710.21
6940 Interest Expense	1,835.59	2,134.16
6990 Miscellaneous Expense	1,678.83	3,135.02
6999 Uncategorized Expenses		187.76

Pocono Mountains Municipal Airport

A2 - Profit & Loss YTD vs Previous YTD

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
7100 Office Expenses	274.98	47.29
7102 Postage	58.00	110.00
7103 Dues and Subscriptions	1,194.73	2,305.68
7105 Bank Charges	168.45	164.51
7106 Credit Card Fees	7,736.83	5,216.72
7107 Office Supplies	2,319.30	2,064.09
Total 7100 Office Expenses	11,752.29	9,908.29
8900 MW Hangar Rental Payout	34,059.16	31,282.13
Total Expenses	\$235,033.75	\$217,085.99
NET OPERATING INCOME	\$24,892.50	\$54,111.31
Other Income		
8100 Contributed Capital		
8110 FAA - Capital Grants		18.04
8115 PA Dot - Cares Act		18,960.00
PA Dot - CRRSA Grant	23,000.00	
Total 8115 PA Dot - Cares Act	23,000.00	18,960.00
8120 PA DOT - BoA	23,712.50	67,681.53
8125 LSA Grant Revenue	1,900.00	7,309.35
8130 Monroe Contrib-Capital Projects	57,237.50	9,955.00
Total 8100 Contributed Capital	105,850.00	103,923.92
Total Other Income	\$105,850.00	\$103,923.92
NET OTHER INCOME	\$105,850.00	\$103,923.92
NET INCOME	\$130,742.50	\$158,035.23

Pocono Mountains Municipal Airport Authority

A3 - Profit and Loss Budget Performance Monthly

June 2022

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Income			
4100 Rent Income			
4102 N T-Hangar	4,611.38	4,583.33	28.05
4107 Tie Downs rental	425.00	625.00	-200.00
4108 Main hangar rental	1,533.17	1,666.67	-133.50
4112 Dome hangars	257.56	250.00	7.56
4115 North Hangar Rental	6,971.87	4,583.33	2,388.54
4116 Fire Company Rental	93.75	93.75	0.00
4117 Fire Company Rental - Addendum	43.48	43.33	0.15
4120 Other Rental	283.54	333.33	-49.79
Total 4100 Rent Income	14,219.75	12,178.74	2,041.01
4200 Sales			
4205 Misc. Fees	2,280.00	1,458.33	821.67
4210 100LL Fuel	51,345.04	31,250.00	20,095.04
4219 Fuel Discount - 100LL	-1,915.22	-3,083.33	1,168.11
Total 4210 100LL Fuel	49,429.82	28,166.67	21,263.15
4211 Jet A Fuel	64,672.30	21,666.67	43,005.63
4220 Fuel Discount - Jet A	-4,754.38	-2,000.00	-2,754.38
Total 4211 Jet A Fuel	59,917.92	19,666.67	40,251.25
4214 Sales - Vending	48.00	41.67	6.33
Total 4200 Sales	111,675.74	49,333.34	62,342.40
4820 Misc. Income	200.73	500.00	-299.27
4910 Interest Income	71.02	166.67	-95.65
8010 Monroe Contribution Operations	22,252.01		22,252.01
8400 MW Hangar Rentals	6,191.46	6,416.67	-225.21
Total Income	\$154,610.71	\$68,595.42	\$86,015.29
Cost of Goods Sold			
5200 Cost of Goods Sold			
5210 Cost of Sales - 100LL Fuel	42,084.94	21,875.00	20,209.94
5211 Cost of Sales - Jet A Fuel	41,950.57	8,473.33	33,477.24
5212 Cost of Catering		166.67	-166.67
5214 Cost of Vending		20.83	-20.83
Total 5200 Cost of Goods Sold	84,035.51	30,535.83	53,499.68
Total Cost of Goods Sold	\$84,035.51	\$30,535.83	\$53,499.68
GROSS PROFIT	\$70,575.20	\$38,059.59	\$32,515.61
Expenses			
6000 Staff Cost			
6002 Wages	8,321.50	10,416.67	-2,095.17
6003 Payroll taxes	1,094.18	1,177.08	-82.90
6007 Benefits	794.45	794.33	0.12
6010 Contractor		333.33	-333.33

Pocono Mountains Municipal Airport Authority

A3 - Profit and Loss Budget Performance Monthly

June 2022

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
6560 Employee Pension	136.09	266.67	-130.58
Total 6000 Staff Cost	10,346.22	12,988.08	-2,641.86
6103 Professional Fees	449.50	1,083.33	-633.83
6004 Payroll fees		41.67	-41.67
6105 Legal-General		833.33	-833.33
6109 Accounting	1,000.00	1,083.33	-83.33
6110 Audit		1,041.67	-1,041.67
Total 6103 Professional Fees	1,449.50	4,083.33	-2,633.83
6180 Insurance	4,424.90	3,916.67	508.23
6201 Advertising		125.00	-125.00
6300 Repairs & Maintenance			
6310 Building Repairs		2,250.00	-2,250.00
6320 Miscellaneous Repairs	56.17	250.00	-193.83
6330 Equipment Repairs		3,333.33	-3,333.33
6340 Runway Repairs	1,268.33	2,500.00	-1,231.67
6900 Maintenance	1,676.50	125.00	1,551.50
6901 Office Cleaning	42.34	41.67	0.67
6906 Fuel Tank Repairs/Inspection		500.00	-500.00
Total 6300 Repairs & Maintenance	3,043.34	9,000.00	-5,956.66
6390 Utilities		166.67	-166.67
6391 Electric	928.93	1,000.00	-71.07
6392 Telephone	200.64	208.33	-7.69
6394 Internet	174.90	183.33	-8.43
6396 Propane/Natural Gas		416.67	-416.67
6397 Cooler/water	237.67	116.67	121.00
6398 Satellite	163.98	166.67	-2.69
6399 Security Sys.		250.00	-250.00
Total 6390 Utilities	1,706.12	2,508.34	-802.22
6400 Gasoline/Diesel	734.96	750.00	-15.04
6940 Interest Expense	273.22	416.67	-143.45
6990 Miscellaneous Expense		333.33	-333.33
7100 Office Expenses	222.18	41.67	180.51
7102 Postage		16.67	-16.67
7103 Dues and Subscriptions	624.68	233.33	391.35
7105 Bank Charges	28.64	29.17	-0.53
7106 Credit Card Fees	2,465.13	1,125.00	1,340.13
7107 Office Supplies	525.16	416.67	108.49
Total 7100 Office Expenses	3,865.79	1,862.51	2,003.28
8900 MW Hangar Rental Payout	5,453.99	5,416.67	37.32
Total Expenses	\$31,298.04	\$41,400.60	\$ -10,102.56
NET OPERATING INCOME	\$39,277.16	\$ -3,341.01	\$42,618.17

Pocono Mountains Municipal Airport Authority

A3 - Profit and Loss Budget Performance Monthly

June 2022

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
NET INCOME	\$39,277.16	\$ -3,341.01	\$42,618.17

Pocono Mountains Municipal Airport Authority

A4 - Profit and Loss Budget Performance YTD

January - June, 2022

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
4100 Rent Income			
4102 N T-Hangar	27,705.98	27,499.98	206.00
4107 Tie Downs rental	2,295.00	3,750.00	-1,455.00
4108 Main hangar rental	9,199.02	10,000.02	-801.00
4112 Dome hangars	1,545.36	1,500.00	45.36
4115 North Hangar Rental	34,592.28	27,499.98	7,092.30
4116 Fire Company Rental	562.50	562.50	0.00
4117 Fire Company Rental - Addendum	260.88	259.98	0.90
4120 Other Rental	1,701.24	1,999.98	-298.74
Total 4100 Rent Income	77,862.26	73,072.44	4,789.82
4200 Sales			
4205 Misc. Fees	5,330.00	8,749.98	-3,419.98
4210 100LL Fuel	194,549.42	187,500.00	7,049.42
4219 Fuel Discount - 100LL	-11,668.62	-18,499.98	6,831.36
Total 4210 100LL Fuel	182,880.80	169,000.02	13,880.78
4211 Jet A Fuel	172,946.36	130,000.02	42,946.34
4220 Fuel Discount - Jet A	-15,813.11	-12,000.00	-3,813.11
Total 4211 Jet A Fuel	157,133.25	118,000.02	39,133.23
4214 Sales - Vending	218.00	250.02	-32.02
Total 4200 Sales	345,562.05	296,000.04	49,562.01
4820 Misc. Income	5,001.65	3,000.00	2,001.65
4910 Interest Income	181.08	1,000.02	-818.94
8010 Monroe Contribution Operations	22,252.01		22,252.01
8300 Other Misc Income	25,938.59		25,938.59
8400 MW Hangar Rentals	40,299.88	38,500.02	1,799.86
Total Income	\$517,097.52	\$411,572.52	\$105,525.00
Cost of Goods Sold			
5200 Cost of Goods Sold			
5210 Cost of Sales - 100LL Fuel	150,048.53	131,250.00	18,798.53
5211 Cost of Sales - Jet A Fuel	106,930.11	50,839.98	56,090.13
5212 Cost of Catering		1,000.02	-1,000.02
5214 Cost of Vending	192.63	124.98	67.65
Total 5200 Cost of Goods Sold	257,171.27	183,214.98	73,956.29
Total Cost of Goods Sold	\$257,171.27	\$183,214.98	\$73,956.29
GROSS PROFIT	\$259,926.25	\$228,357.54	\$31,568.71
Expenses			
6000 Staff Cost			
6002 Wages	46,455.62	62,500.02	-16,044.40
6003 Payroll taxes	6,233.41	7,062.48	-829.07
6007 Benefits	4,766.70	4,765.98	0.72

Pocono Mountains Municipal Airport Authority

A4 - Profit and Loss Budget Performance YTD

January - June, 2022

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
6010 Contractor	9,570.00	1,999.98	7,570.02
6560 Employee Pension	1,051.75	1,600.02	-548.27
Total 6000 Staff Cost	68,077.48	77,928.48	-9,851.00
6103 Professional Fees	2,699.00	6,499.98	-3,800.98
6004 Payroll fees	31.78	250.02	-218.24
6105 Legal-General	463.75	4,999.98	-4,536.23
6109 Accounting	6,250.00	6,499.98	-249.98
6110 Audit	11,820.00	6,250.02	5,569.98
Total 6103 Professional Fees	21,264.53	24,499.98	-3,235.45
6180 Insurance	25,134.40	23,500.02	1,634.38
6201 Advertising	1,165.80	750.00	415.80
6300 Repairs & Maintenance			
6310 Building Repairs	2,262.50	13,500.00	-11,237.50
6320 Miscellaneous Repairs	228.05	1,500.00	-1,271.95
6330 Equipment Repairs	9,934.34	19,999.98	-10,065.64
6340 Runway Repairs	30,644.87	15,000.00	15,644.87
6900 Maintenance	5,317.88	750.00	4,567.88
6901 Office Cleaning	295.98	250.02	45.96
6906 Fuel Tank Repairs/Inspection	100.00	3,000.00	-2,900.00
Total 6300 Repairs & Maintenance	48,783.62	54,000.00	-5,216.38
6390 Utilities	855.00	1,000.02	-145.02
6391 Electric	5,952.59	6,000.00	-47.41
6392 Telephone	1,177.68	1,249.98	-72.30
6394 Internet	974.65	1,099.98	-125.33
6396 Propane/Natural Gas	4,711.61	2,500.02	2,211.59
6397 Cooler/water	644.51	700.02	-55.51
6398 Satellite	983.88	1,000.02	-16.14
6399 Security Sys.	800.00	1,500.00	-700.00
Total 6390 Utilities	16,099.92	15,050.04	1,049.88
6400 Gasoline/Diesel	5,182.13	4,500.00	682.13
6940 Interest Expense	1,835.59	2,500.02	-664.43
6990 Miscellaneous Expense	1,678.83	1,999.98	-321.15
7100 Office Expenses	274.98	250.02	24.96
7102 Postage	58.00	100.02	-42.02
7103 Dues and Subscriptions	1,194.73	1,399.98	-205.25
7105 Bank Charges	168.45	175.02	-6.57
7106 Credit Card Fees	7,736.83	6,750.00	986.83
7107 Office Supplies	2,319.30	2,500.02	-180.72
Total 7100 Office Expenses	11,752.29	11,175.06	577.23
8900 MW Hangar Rental Payout	34,059.16	32,500.02	1,559.14
Total Expenses	\$235,033.75	\$248,403.60	\$ -13,369.85

Pocono Mountains Municipal Airport Authority

A4 - Profit and Loss Budget Performance YTD

January - June, 2022

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
NET OPERATING INCOME	\$24,892.50	\$ -20,046.06	\$44,938.56
Other Income			
8100 Contributed Capital			
8115 PA Dot - Cares Act			
PA Dot - CRRSA Grant	23,000.00		23,000.00
Total 8115 PA Dot - Cares Act	23,000.00		23,000.00
8120 PA DOT - BoA	23,712.50		23,712.50
8125 LSA Grant Revenue	1,900.00		1,900.00
8130 Monroe Contrib-Capital Projects	57,237.50		57,237.50
Total 8100 Contributed Capital	105,850.00		105,850.00
Total Other Income	\$105,850.00	\$0.00	\$105,850.00
NET OTHER INCOME	\$105,850.00	\$0.00	\$105,850.00
NET INCOME	\$130,742.50	\$ -20,046.06	\$150,788.56

Pocono Mountains Municipal Airport
B - Profit & Loss - North Hangar

June 2022

	Total	
	Jun 2022	Jan - Jun, 2022 (YTD)
Income		
4100 Rent Income		
4115 North Hangar Rental	4,539.29	28,770.94
Total 4100 Rent Income	\$ 4,539.29	\$ 28,770.94
8400 MW Hangar Rentals		225.00
Total Income	\$ 4,539.29	\$ 28,995.94
Gross Profit	\$ 4,539.29	\$ 28,995.94
Expenses		
6180 Insurance	575.00	2,875.00
6300 Repairs & Maintenance		
6320 Miscellaneous Repairs		33.65
Total 6300 Repairs & Maintenance	\$ 0.00	\$ 33.65
6390 Utilities		
6391 Electric	96.94	751.83
6396 Propane/Natural Gas		3,975.24
Total 6390 Utilities	\$ 96.94	\$ 4,727.07
6940 Interest Expense	170.92	1,072.42
6990 Miscellaneous Expense		14.80
Total Expenses	\$ 842.86	\$ 8,722.94
Net Operating Income	\$ 3,696.43	\$ 20,273.00
Principal on Loan	\$ 1,757.98	\$ 10,500.98
Net Income	\$ 1,938.45	\$ 9,772.02

Pocono Mountains Municipal Airport

B1 - Profit & Loss - Marketing

June 2022

	TOTAL	
	JUN 2022	JAN - JUN, 2022 (YTD)
Income		
4820 Misc. Income	15.00	4,252.00
8300 Other Misc Income		438.59
Total Income	\$15.00	\$4,690.59
GROSS PROFIT	\$15.00	\$4,690.59
Expenses		
Total Expenses		
NET OPERATING INCOME	\$15.00	\$4,690.59
NET INCOME	\$15.00	\$4,690.59

Pocono Mountains Municipal Airport

B2 - Profit & Loss - M&W Hangar

June 2022

	TOTAL
Income	
8400 MW Hangar Rentals	6,191.46
Total Income	\$6,191.46
GROSS PROFIT	\$6,191.46
Expenses	
8900 MW Hangar Rental Payout	5,453.99
Total Expenses	\$5,453.99
NET OPERATING INCOME	\$737.47
NET INCOME	\$737.47

Pocono Mountains Municipal Airport

C - Sales by Product/Service Summary

June 2022

	TOTAL						
	QUANTITY	AMOUNT	% OF SALES	AVG PRICE	COGS	GROSS MARGIN	GROSS MARGIN %
100LL	6,852.12	51,345.04	38.81 %	7.4933072	42,084.94	9,260.10	18.04 %
After Hours Fee	3.50	350.00	0.26 %	100.00			
Airport Merchandise	3.00	73.00	0.06 %	24.3333333			
Fuel Discount - 100LL	4,178.48	-1,915.22	-1.45 %	-0.4583533			
Fuel Discount - Jet A	1,928.00	-4,754.38	-3.59 %	-2.4659647			
GPU	8.00	280.00	0.21 %	35.00			
hangar lease	2.00	257.56	0.19 %	128.78			
Jet A	7,945.00	64,672.30	48.88 %	8.14	41,950.57	22,721.73	35.13 %
Land Lease	3.00	283.54	0.21 %	94.5133333			
Main Hangar Rental	3.00	1,533.17	1.16 %	511.0566667			
Misc Income	3.00	125.00	0.09 %	41.6666667			
MW Rental	12.00	6,191.46	4.68 %	515.955			
NFP							
Landing Fees/Facility Fee							
Helo	1.00	10.00	0.01 %	10.00			
Jet	8.00	880.00	0.67 %	110.00			
Total Landing Fees/Facility Fee		890.00	0.67 %				
Total NFP		890.00	0.67 %				
North Hangar	17.00	6,971.87	5.27 %	410.11			
North T-Hangar Rental	11.00	4,611.38	3.49 %	419.2163636			
Over Night Parking							
Helo	1.00	50.00	0.04 %	50.00			
Jet	6.00	600.00	0.45 %	100.00			
Single	11.00	110.00	0.08 %	10.00			
Total Over Night Parking		760.00	0.57 %				
Tie Down	5.00	425.00	0.32 %	85.00			
Not Specified		213.65	0.16 %				
TOTAL		\$132,313.37	100.00 %		\$84,035.51		

2022 PMMAA Fuel Inventory Tracking

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	31-Dec	Inventory 12/31/201	6,195.8							
		2021 Adjustment	-360.8							
		Inventory 01/01/22	5,835.0							
	31-Jan	January Sales - 11/30 load	2,690.8	3.8003		10,225.89	13,185.49	2,959.60	4.90	1.10
		Inventory 01/31/22	3,144.2							
	16-Feb	Purchase	8,213.0	4.4088	36,209.87					
	28-Feb	February Sales - 11/30 Load	2,424.4	3.8003		9,213.30				
		- 02/16 Load	1,093.5	4.4088		4,821.02				
		Total February Sales	3,517.9			14,034.32	18,835.98	4,801.66	5.35	1.36
		Inventory 02/28/22	7,839.3							
	31-Mar	March Sales - 02/16 Load	4,073.5	4.4088		17,959.33	22,735.88	4,776.55	5.58	1.17
		Inventory 03/31/22	3,765.8							
	14-Apr	Purchase	8,038.0	5.1318	41,249.17					
	30-Apr	April Sales - 02/16 Load	3,046.0	4.4088		13,429.12				
		- 04/14 Load	2,400.6	5.1318		12,319.19				
		Total April Sales	5,446.5			25,748.31	31,639.68	5,891.37	5.81	1.08
		Inventory 04/30/22	6,357.3							
	24-May	Purchase	7,983.0	6.1419	49,030.64					
	31-May	May Sales - 4/14 Load	5,637.4	5.1318		28,930.21				
		- 5/24 Load	1,764.0	6.1419		10,834.19				
		Total May Sales	7,401.4			39,764.40	46,737.64	6,973.24	6.31	0.94
		Inventory 05/31/22	6,938.9							
	27-Jun	Purchase	7,920.0	6.6011	52,280.55					
30-Jun	June Sales - 05/24 Load	6,219.0	6.1419		38,196.60					
	- 06/27 Load	633.1	6.6011		4,179.14					
	Total June Sales	6,852.1			42,375.74	49,429.82	7,054.08	7.21	1.03	
	Inventory 06/30/22	8,006.7								
	Physical	7,893.0								
	Difference	-113.7								
	Year to Date Sales Totals 100LL		29,982.3		178,770.23	150,107.99	182,564.49	32,456.50		17.78%

January 5.8 February -125.3 March -122.8 April -152.3 May -175.9 June -113.7

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
Jet-A	31-Dec	Inventory 12/31/21	6,380.7							
		2021 Adjustment	-201.7							
		Inventory 01/01/22	6,179.0							
	31-Jan	January Sales - 12/03 Load	1,566.0	2.7236		4,265.16	6,634.43	2,369.27	4.24	1.51
		Inventory 01/31/22	4,613.0							
	15-Feb	Purchase	8,122.0	3.2976	26,783.47					
	28-Feb	February Sales - 12/03 Load	3,341.5	2.7236		9,100.91	13,689.65	4,588.74	4.10	1.37
		Inventory 02/28/22	9,393.5							
	31-Mar	March Sales - 12/03 Load	1,479.0	2.7236		4,028.20				
		- 02/15 Load	2,418.0	3.2976		7,973.60				
		Total March Sales	3,897.0			12,001.80	20,422.44	8,420.64	5.24	2.16
		Inventory 03/31/22	5,496.5							
	20-Apr	Purchase	8,083.0	5.9328	47,955.06					
	30-Apr	April Sales - 02/15 Load	4,946.0	3.2976		16,309.93	27,904.72	11,594.79	5.64	2.34
		Inventory 04/30/22	8,633.5							
	31-May	May Sales - 02/15 Load	758.0	3.2976		2,499.58				
		- 04/20 Load	3,349.9	5.9328		19,874.29				
		Total May Sales	4,107.9			22,373.87	28,564.09	6,190.22	6.95	1.51
		Inventory 05/31/22	4,525.6							
	1-Jun	Purchase	7,971.0	4.4165	35,203.76					
	30-Jun	June Sales - 04/20 Load	4,733.0	5.9328		28,079.94				
		- 06/01 Load	3,211.9	4.4165		14,185.36				
		Total June Sales	7,944.9			42,265.30	59,917.92	17,652.62	7.54	2.22
	Inventory 06/30/22	4,551.7								
	Physical	4,292.0								
	Difference	-259.7								
	Year to Date Sales Total for JetA		25,803.30		109,942.29	106,316.96	157,133.25	50,816.29		32.34%
			January 151.70	February 6.2	March 57.5	April -205.5	May -470.6	June -259.7		

Report D2 Fuel Inventory Comparison 2022, 2021, 2020, 2019, 2018, 2017, & 2016, Year to Date														
Gallons By Month														
100LL	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD	2021	YTD	2022	YTD
January	4703.4		3814.5		3375.6		2540.6	2540.6	2,965.60		2,524.80	2524.8	2,690.80	2,690.80
February	4566.6	9270	4744.63	8559.13	3982.6	7358.2	2798.9	5339.5	3,419.00	6,384.60	2,576.10	5,100.90	3,517.90	6,208.70
March	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6	3522.5	8862.0	2,895.19	9,279.79	5,220.30	10,321.20	4,073.50	10,282.20
April	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3	3544.0	12406.0	1,730.70	11,010.49	4,593.50	14,914.70	5,446.50	15,728.70
May	6537	27347.7	7559	26437.82	5283.3	21134.6	6279.1	18685.1	2,672.70	13,683.19	5,532.40	20,447.10	7,401.40	23,130.10
June	8779	36126.7	9677.65	36115.47	6492.8	27627.4	7353.7	26038.8	4,751.70	18,434.89	7,555.10	28,002.20	6,852.10	29,982.20
July	9922.3	46049	9691.5	45806.97	8078.31	35705.7	8869.4	34908.2	6,916.00	25,350.89	8,404.80	36,407.00		
August	9943.9	55992.9	10212.1	56019.07	7596.8	43302.5	11480.7	46388.9	6,708.80	32,059.69	9,027.10	45,434.10		
September	7439.9	63432.8	8191.48	64210.55	4315.2	47617.7	7882.5	54271.4	5,050.50	37,110.19	7,902.80	53,336.90		
October	7804.3	71237.1	8220.07	72430.62	4634	52251.7	4975.0	59246.4	6,513.30	43,623.49	5,970.40	59,307.30		
November	6677.8	77914.9	6734.63	79165.25	3720.9	55972.6	4752.7	63999.1	4,099.10	47722.6	5,822.90	65,130.20		
December	5073.3	82988.3	5348.44	84513.69	3380.04	59352.7	2196.2	66195.3	3,345.90	51068.5	4,055.00	69185.2		
Total	82988.2		84513.69		59352.65		66195.29		51,068.49		69,185.20		29982.2	
Jet A	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD	2021	YTD	2022	YTD
January	2089		1589		4867.6		2154.0	2154.0	2,656.50		1,266.50	1,266.50	1,566.00	1,566.00
February	2584	4673	4949	6538	1867	6734.6	1223.0	3377.0	1,777.00	4,433.50	2,166.00	3,432.50	3,341.50	4,907.50
March	5308	9981	3531	10069	4216	10950.6	3071.5	6448.5	2,014.50	6,448.00	2,078.00	5,510.50	3,897.00	8,804.50
April	10453	20434	7885	17954	4807	15757.6	6617.0	13065.5	931.00	7,379.00	4,859.50	10,370.00	4,946.00	13,750.50
May	7313	27747	4816	22770	6370	22127.6	7680.9	20746.4	2,679.00	10,058.00	5,695.00	16,065.00	4,107.90	17,858.40
June	10865	38612	8074	30844	9847	31974.6	8765.0	29511.4	8,431.60	18,489.60	8,485.00	24,550.00	7,944.90	25,803.30
July	12109	50721	11371	42215	12136.2	44110.8	8796.0	38307.4	5,176.50	23,666.10	6,867.00	31,417.00		
August	11850	62571	9876.1	52091.1	9,620.3	53731.1	13671.0	51978.4	4,146.00	27,812.10	6,119.50	37,536.50		
Sept	7429	70000	5286	57377.1	4356.5	58087.6	4823.5	56801.9	1,398.50	29,210.60	5,499.30	43,035.80		
October	6732	76732	3742.1	61119.2	8480.5	66568.1	3846.6	60648.5	8,876.60	38,087.20	4,313.50	47,349.30		
November	4575	81307	6640	67759.2	3562.5	70130.6	3286.5	63935.0	3,319.00	41,406.20	3,653.50	51,002.80		
December	5515	86822	4180	71939.2	5347	75477.6	3214.7	67149.7	1,950.00	43,356.20	5,358.50	56,361.30		
Total	86822		71939.2		75477.6		67149.7		43,356.20		56,361.30		25,803.30	

Pocono Mountains Municipal Airport

E - Balance Sheet

As of June 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 PLGIT- Checking	87,130.17
1005 PNC Grant Account	-127,177.30
Cares Grant	-2,692.51
CRRSA Grant	2,692.51
Project 18115	119,000.00
Project 19060	76,447.50
Total 1005 PNC Grant Account	68,270.20
1008 First Keystone Checking - 6401	136,203.24
1010 Restricted Cash Security Dep	5,342.41
1020 Cash Drawer	9.96
Total Bank Accounts	\$296,955.98
Accounts Receivable	
1200 Accounts Receivable	48,409.42
1201 Grant Receivable	25,780.14
Total Accounts Receivable	\$74,189.56
Other Current Assets	
1121- Inventory Value Jet fuel	19,667.31
1122- Inventory Value 100LL	52,729.23
1301 Prepaid Insurance	26,549.36
1499 Undeposited Funds	6,276.66
Total Other Current Assets	\$105,222.56
Total Current Assets	\$476,368.10

Pocono Mountains Municipal Airport

E - Balance Sheet

As of June 30, 2022

	TOTAL
Fixed Assets	
1501 Equipment	724,999.21
1599.03 Less Acc Dep - Equip.	-648,306.00
Total 1501 Equipment	76,693.21
1502 Runway Improvements	16,026,918.48
1599.01 Less Acc. Dep - Runways & Impr	-8,892,265.00
Total 1502 Runway Improvements	7,134,653.48
1503 Land	2,373,209.89
1507 Legal Land Acquisition	11,043.64
Total 1503 Land	2,384,253.53
1504 Building and Improvements	1,423,060.41
1599.02 Less Acc. Dep - Buildings/impro	-1,401,286.38
Total 1504 Building and Improvements	21,774.03
1506 Airport Master Plan	435,000.00
1508 Storage Building	169,100.00
1510 North Hangar	756,798.53
1511 T-Hangar Buildings	1,630,651.88
1512 Fuel System	193,600.00
Total Fixed Assets	\$12,802,524.66
TOTAL ASSETS	\$13,278,892.76

Pocono Mountains Municipal Airport

E - Balance Sheet

As of June 30, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	79,571.30
Total Accounts Payable	\$79,571.30
Credit Cards	
2006 First Keystone CC - 8248	-9,327.75
2007 First Keystone CC - 2175	5,606.10
2008 First Keystone CC - 7326	5,831.31
Total 2006 First Keystone CC - 8248	2,109.66
Total Credit Cards	\$2,109.66
Other Current Liabilities	
2100 Payroll Liabilities	550.83
2102 941	620.46
2105 Local	431.35
2106 EMS	4.00
Federal Taxes (941/944)	1,465.68
Federal Unemployment (940)	125.38
HAB-LST	-203.80
PA Income Tax	324.61
PA Local Tax	93.72
PA Unemployment Tax	1,139.83
PMRS Pension	11.52
PMRS Pension ER	40.39
Total 2100 Payroll Liabilities	4,603.97
2210 Security Deposits Held	5,342.40
None Payable	-2.72
PA Dept of Revenue Payable	301.90
Sales Tax Payable	6.41
Total PA Dept of Revenue Payable	308.31
Total Other Current Liabilities	\$10,251.96
Total Current Liabilities	\$91,932.92
Long-Term Liabilities	
2502 Hangar Project Loan	62,711.11
2503 PIB Loan	62,562.88
2600 Fire Co Lease	26,156.25
2601 Fire Company Lease - Addendum	12,086.84
Total Long-Term Liabilities	\$163,517.08
Total Liabilities	\$255,450.00

Pocono Mountains Municipal Airport

E - Balance Sheet

As of June 30, 2022

	TOTAL
Equity	
3900 *Retained Earnings	266,451.53
3950 Invested in Capital Assets	12,626,248.73
Net Income	130,742.50
Total Equity	\$13,023,442.76
TOTAL LIABILITIES AND EQUITY	\$13,278,892.76

Pocono Mountains Municipal Airport

F - A/R Aging Summary

As of July 14, 2022

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Benedetto, Angelo		105.46	105.46	0.92		\$211.84
D & B Aviation, LLC		6.62				\$6.62
D.W. Moyer Crane Services LLC					299.00	\$299.00
Drago Bubula			45.00	180.00		\$225.00
Gustavo Soto		408.00				\$408.00
Hop On Air LLC		1,160.90	803.87			\$1,964.77
Key Leasing , LLC					299.00	\$299.00
King Air			1,102.00	1,102.00	1,102.00	\$3,306.00
Misc Customer			290.16			\$290.16
Paul (Jet Ranger)		225.00	225.00			\$450.00
Pocono Mountain Helicopter					299.00	\$299.00
Pocono Mountains Flying Club		7,233.27				\$7,233.27
Rys, Sebastian					210.00	\$210.00
Skys The Limit		461.10	461.10		-93.76	\$828.44
TOTAL	\$0.00	\$9,600.35	\$3,032.59	\$1,282.92	\$2,115.24	\$16,031.10

Pocono Mountains Municipal Airport

G - Operating Unpaid Bills

All Dates

DATE	TRANSACTION TYPE	NUM	DUE DATE	PAST DUE	OPEN BALANCE
ARGS Technology, LLC 570-801-1255					
07/01/2022	Bill	1869	07/16/2022	-2	449.50
07/01/2022	Bill	1868	07/16/2022	-2	5,240.50
Total for ARGS Technology, LLC					\$5,690.00
Arthur J Gallagher Risk Management 800-327-3607					
01/01/2022	Bill	4106891	01/01/2022	194	15,417.95
07/10/2022	Bill		08/09/2022	-26	102.30
Total for Arthur J Gallagher Risk Management					\$15,520.25
Ascent Aviation Group 800-272-3681					
06/27/2022	Bill	855636	07/27/2022	-13	52,280.55
07/01/2022	Bill	857476	07/31/2022	-17	35,991.25
Total for Ascent Aviation Group					\$88,271.80
Cintas Corporation 570-822-9486					
06/27/2022	Bill	4123512310	07/27/2022	-13	83.48
Total for Cintas Corporation					\$83.48
D.G Nicholas Co. 570-342-7683					
07/02/2022	Bill	8785-116999	08/01/2022	-18	152.20
07/02/2022	Vendor Credit	8785-117000		0	-12.00
Total for D.G Nicholas Co.					\$140.20
Eurofins Lancaster Labs Environmental LLC					
06/17/2022	Bill	4100106380	07/17/2022	-3	1,676.50
Total for Eurofins Lancaster Labs Environmental LLC					\$1,676.50
Highmark Blue Shield 412-888-2187					
06/13/2022	Bill	220613421914	07/03/2022	11	794.45
Total for Highmark Blue Shield					\$794.45
Marshall Machinery, Inc.					
07/12/2022	Bill	7424S	07/12/2022	2	228.82
Total for Marshall Machinery, Inc.					\$228.82
MTG Accounting 570-359-4420					
06/30/2022	Bill	2703	06/30/2022	14	1,103.57
Total for MTG Accounting					\$1,103.57
MW Aviation - vendor 717-735-8011					
06/01/2022	Bill	06-01-2022	06/01/2022	43	191.25
06/30/2022	Bill	06-30-2022	06/30/2022	14	5,262.74
Total for MW Aviation - vendor					\$5,453.99

Pocono Mountains Municipal Airport

G - Operating Unpaid Bills

All Dates

DATE	TRANSACTION TYPE	NUM	DUE DATE	PAST DUE	OPEN BALANCE
NAPA Auto Parts of Mt Pocono					
570-839-2050					
05/01/2022	Vendor Credit			0	-66.58
Total for NAPA Auto Parts of Mt Pocono					\$ -66.58
Pocono Mountains Industries Inc					
570-839-1992					
07/07/2022	Bill	60018	07/07/2022	7	6,400.00
Total for Pocono Mountains Industries Inc					\$6,400.00
PPL Electric Utilities					
06/10/2022	Bill	11480-22003	07/10/2022	4	96.94
06/10/2022	Bill	59281-27007	07/10/2022	4	67.16
06/10/2022	Bill	59681-27018	07/10/2022	4	712.17
06/10/2022	Bill	11280-22007	07/10/2022	4	25.09
06/13/2022	Bill		07/13/2022	1	177.05
07/01/2022	Bill	91779-95004	07/21/2022	-7	55.19
Total for PPL Electric Utilities					\$1,133.60
Ron Slonaker {V}					
06/02/2022	Bill	06-02-2022	06/02/2022	42	42.34
Total for Ron Slonaker {V}					\$42.34
Tulpehocken Spring Water					
570-424-2209					
06/01/2022	Bill	05-31-2022	06/01/2022	43	237.67
Total for Tulpehocken Spring Water					\$237.67
Verizon					
06/24/2022	Bill	06-24-2022	06/24/2022	20	111.73
06/24/2022	Bill	06-24-2022	07/24/2022	-10	50.00
Total for Verizon					\$161.73
Verizon Wireless					
06/26/2022	Bill	9909783989	07/16/2022	-2	38.91
Total for Verizon Wireless					\$38.91
WB Electric					
570-325-4000					
06/30/2022	Bill	4133	06/30/2022	14	1,268.33
Total for WB Electric					\$1,268.33
TOTAL					\$128,179.06

Pocono Mountains Municipal Airport

H - Open Capital Invoices

As of June 30, 2022

DATE	TRANSACTION TYPE	NUM	TERMS	DUE DATE	OPEN BALANCE
Monroe Co. Comm					
12/31/2018	Journal Entry	612		12/31/2018	0.50
Total for Monroe Co. Comm					\$0.50
Monroe Co. Industrial Dev Authority					
01/22/2020	Invoice	8827		01/22/2020	5,985.14
Total for Monroe Co. Industrial Dev Authority					\$5,985.14
MCIDA Project 19060					
02/16/2021	Payment	537669		02/16/2021	-1,143.00
10/19/2021	Invoice	8954		10/19/2021	775.00
03/14/2022	Invoice	14107		03/14/2022	387.50
Total for MCIDA Project 19060					\$19.50
MCIDV Project 18115					
11/13/2020	Invoice	8898		11/13/2020	2,250.00
04/12/2021	Invoice	8929		04/12/2021	80.00
04/12/2021	Invoice	8928		04/12/2021	280.00
04/12/2021	Invoice	8927		04/15/2021	1,900.00
06/01/2021	Invoice	8939		06/01/2021	420.00
06/01/2021	Invoice	8938		06/01/2021	2,850.00
06/01/2021	Invoice	8937		06/01/2021	2,850.00
06/04/2021	Invoice	8934		06/04/2021	950.00
06/17/2021	Invoice	8941		06/17/2021	1,425.00
06/29/2021	Invoice	8940		06/29/2021	120.00
06/29/2021	Invoice	8936		06/29/2021	1,900.00
08/17/2021	Invoice	8947		08/17/2021	2,850.00
08/17/2021	Invoice	8948		08/17/2021	1,900.00
12/09/2021	Invoice	8959	Due on receipt	12/09/2021	950.00
12/09/2021	Invoice	8960	Due on receipt	12/09/2021	1,425.00
05/01/2022	Invoice	14356	Due on receipt	05/01/2022	1,900.00
05/01/2022	Invoice	14357	Due on receipt	05/01/2022	2,850.00
Total for MCIDV Project 18115					\$26,900.00
Total for Monroe Co. Industrial Dev Authority with sub-customers					\$32,904.64
TOTAL					\$32,905.14

Pocono Mountains Municipal Airport

I - Due on Fixed Assets - Unpaid Bills

As of June 30, 2022

DATE	TRANSACTION TYPE	NUM	DUE DATE	PAST DUE	OPEN BALANCE
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Pocono Mountains Municipal Airport

J - Payments between Board Meeting

June 16 - July 14, 2022

DATE	NUM	VENDOR	MEMO/DESCRIPTION	AMOUNT
1005 PNC Grant Account				
Project 18115				
06/16/2022	1228	Delta Airport Consultant (18115)		-19,000.00
Total for Project 18115				\$ -19,000.00
Total for 1005 PNC Grant Account				\$ -19,000.00

**Pocono Mountains Municipal Airport Authority
K - June 2022 Cash Report**

	First Keystone	PNC Grant	PLGIT	Restricted Cash
Balances as of 06/30/22	136,203.24	68,270.20	87,071.53	5,342.41
Income since 06/30/22				
Receipts and Interest	77,665.06	0.00	0.00	
Security Deposits				5,342.41
Transfers	0.00	0.00	0.00	
Loans				
Balance after Transfers, Interest, & Deposits:	213,868.30	68,270.20	87,071.53	10,684.82
Expenses paid since 06/30/22	-5,688.04	0.00	0.00	
Current Balances:	208,180.26	68,270.20	87,071.53	10,684.82
Unpaid Bills - Operations	-24,453.59			
Unpaid Bills - Grants		0.00	0.00	
Unpaid Fuel Bills	-88,271.80			
Unpaid Insurance - Due 1st of Month	-3,956.80			
Accounts Receivable/Grants Receivable	16,031.00	32,904.64	0.00	
Undeposited Funds (CC Not Settled)	1,626.08			
Projected Balances:	109,155.15	101,174.84	87,071.53	10,684.82